

Summary of Drake Webinar - Online Client Survey Results

June 2005 Survey: Flexible Staffing

Questions						
1. How many employees are there in your organization?	0-10	11-50	101-500	501-1000	1000+	
% of Respondents	31%	48%	7%	10%	3%	
2. What % of your employees are full-time vs. contingent labour (i.e. consultants, contractors, part-time or flexible staff)	Don't Know	1%	2-5%	6-15%	16-25%	over 25%
% of Respondents	4%	7%	11%	7%	4%	68%
3. Who is responsible for purchasing and approving contingent labour for your company?	CEO	Human Resources	Line Manager	Administration	Other	
% of Respondents	55%	14%	3%	10%	17%	
4. Do you believe there is a difference between Temporary Staff, Contingent Staff and Flexible Staff?	Yes	No				
% of Respondents	69%	31%				
5. Do you believe your company is overstaffed with permanent workers?	Yes	No				
% of Respondents	11%	89%				

6. Do you believe your company is understaffed with permanent workers?	Yes	No				
% of Respondents	28%	72%				
7. Who in your company is responsible for monitoring enterprise staffing levels of permanent workers?	CEO	Human Resources	Line Manager	Administration	Other	
% of Respondents	55%	10%	14%	7%	14%	
8. In the last 5 years has your organization gone through a major downsizing?	Yes	No				
% of Respondents	32%	68%				
9. In the last 5 years has your organization gone through a major hiring boom?	Yes	No				
% of Respondents	37%	63%				
10. Does your organization have predictable 'peak' periods?	Yes	No				
% of Respondents	60%	40%				
11. If your organization has predictable 'peak' periods, when are they?	Spring	Summer	Fall	Winter	Throughout the Year	
% of Respondents	9%	9%	4%	17%	61%	

12. Does your organization have unpredictable 'peak' periods?	Yes	No				
% of Respondents	45%	55%				
13. Would you be interested in learning how to use contingent staffing to save your department and your company money?	Yes	No				
% of Respondents	66%	34%				

Online Client Survey Highlights

June 2005: Flexible Staffing

Of the respondents who completed the online survey:

- 1. 56% stated that their organization has predictable peak periods.**
- 2. 48% stated that their organization has unpredictable peak periods.**
- 3. 28% stated that in the last 5 years, their organization has gone through a major downsizing.**
- 4. 13% stated that they believe their company is overstaffed with permanent workers.**
- 5. 33% stated that they believe their company is understaffed with permanent workers.**